16 Years, 80,000 Entries, \$320,000 Awards SBO's Scholarship Essay Contest

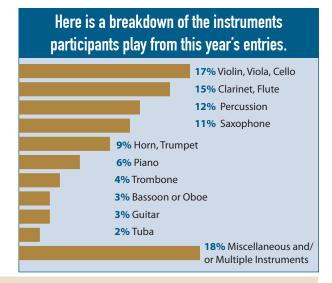
Do you have ESP? Encourage, Support, Participate!

Join with pride – a marketing platform to promote your brand or services to more than 22,000 school music programs. Help make a direct impact on the lives of music students while showing your support for the nation's music teachers.

SBO's Scholarship Essay Contest has a nationwide reach.

- Entries come from all 50 states, the District of Columbia and Canada
- Entries include both public and private schools
- 13% of the entries were age group 10 12
- 20% of the entries were age group 13 -15
- 67% of the entries were age group 16-19*

*Largest single age group was 17.



How does your participation benefit your company?

You join a select group of companies in an intense five-month program during which your logo will be prominently displayed and promoted to the nation's music educators and dealers. Your company's logo will be seen on:

- 5 Full page ads in SBO Magazine
- 1 Pull-out poster displayed in band rooms across America (August issue of SBO)
- 1 On the cover of the SBO July Essay Contest Wrap-up issue
- 1 On the essay contest sign-up page
- 3 Email blasts reminding our readers to encourage their students to participate.

Plus, your company will be publicly acknowledged in the SBO special July report saluting the winners and their school music programs.

The SBO Essay Contest puts your philanthropy front and center to B&O retailers as well.

The scholarship essay winners are presented their funds by local NAMM dealers, often at schoolwide assemblies or concerts where your co-sponsorship is acknowledged as a supporter of music education.

Participation Levels

Platinum Sponsor **SOLD**

Gold Sponsor \$4,995 Silver Sponsor \$2,495

Product Sponsor \$500 + \$1,000 in merchandise to be distributed to the schools of the winning students.

Sponsors must make their commitment no later than June 15th, 2016.







Full Page Ad

July Cover of SBO



"NAMM has supported the SBO Scholarship Essay Contest since its inception and I have personally enjoyed reading each essay and helping select the finalists. The heartfelt words of the junior high and high school students as they describe what their music programs, and especially what their music teachers have meant to them is incredibly inspiring. We applaud the SBO team for continuing this important program and join with them to redouble our efforts to achieve NAMM's vision of a world in which every child has access to music education." – Joe Lamond, NAMM president

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We truly appreciate your consideration in participating in this very worthwhile program benefiting the next generation of musicians and music educators. Please feel free to touch base with any question you may have or contact your accountant representative about the SBO Essay Contest for Music Scholarships. Sincerely,

Terry Lowe, Publisher School Band & Orchestra Sid Davis **Essay Contest Administrator**

Mike Lawson, Editor School Band & Orchestra